

Industry Survey
The Remote and Control Industry
List of Charts

Please note that in addition to this list of chart, the report includes a summary for each section, an overall summary and a discussion of recommendations.

Demographics	
1	Survey respondents – Industry
2	Survey respondents – Title
3	Survey respondents – Revenue
4	Survey respondents - Number of employees
5	Survey respondents – Ownership
6	Number and types of installations
7	Number of SCADA system
8	Number of locations that monitor remote sites
9	Percent of market monitoring for different site attributes/conditions
General Market Data	
10	Urgency to respond per industry
11	Most important product attribute per industry
12	Percent of monitoring and control operations conducted in-house and by service provider. Per industry
13	Percent of communications network operated in-house or by service provider. Per industry
14	Percent of activities outsourced
15	Difficulty of training an effective site manager
16	Preferences for buying monitoring services, fees. Users only
17	Preferences for buying monitoring services, type of service provider. Users only
Detailed Perception Data, All Survey Respondents	
18	Challenges: cost of equipment
19	Challenges: updating legacy equipment
20	Challenges: compatibility with IT systems
21	Challenges: cost of installation
22	Challenges: staying in budget
23	Challenges: keeping up with technology
24	Challenges: vendor support
25	Challenges: product quality
26	Challenges: product accuracy
27	Challenges: standards
28	Challenges: getting the information when wanted
29	Challenges: security
30	Challenges: information overload
31	Challenges: weathering
32	Challenges: data acquisition
33	Challenges: product size
34	Challenges: green technology
35	Accuracy: of sensing equipment

36	Accuracy: different levels
37	Accuracy: it increases cost too much
38	Cost: not important
39	Cost: important
40	Cost: buy less capable products
41	Cost: expensive is better
42	Size: value of small size
43	Size: too small
44	Size, size vs function
45	Size, importance
46	Green technology, reduce carbon footprint
47	Green technology, importance of solar energy
48	Installation, cost and simplicity
49	Installation, need for specially trained staff
50	Installation, failure rate
51	Installation, complexity and time to conduct
52	Installation, outsourcing
53	Installation, expertise
54	Quality, trade off against price
55	Quality, overall
56	Quality, reflected in price
57	Quality, difference between brands
58	Quality, assessing
59	Reliability, sensing equipment
60	Reliability, display equipment
61	Reliability, logging systems
62	Reliability, connections to remote sensors
63	Reliability, staff interpretation of results
64	Reliability, locating failing equipment
65	SCADA systems concern, security
66	SCADA systems concern, standards
67	SCADA systems concern, integration with other systems
68	SCADA systems concern, operator efficiency
69	SCADA systems concern, scalability
70	SCADA systems concern, upgradability
71	SCADA systems concern, software reliability
72	SCADA systems concern, value of DNP3 standards
73	SCADA systems concern, overall
74	Security, of remote locations
75	Security, spending to insure security
76	Security, onsite camera surveillance
77	Security, of networks
78	Security, Dept. of Homeland Security
79	Standards, difficulty of multiple
80	Standards, provides compatibility with legacy equipment

81	Standards, multiple makes product choices difficult
82	Standards, rate of change
83	Standards, need for a single standard
84	Vendor support, satisfaction
85	Vendor support, satisfaction and cost
86	Vendor support, variance between vendors
87	Vendor support, adequate or not
88	Weathering, satisfaction
89	Weathering, affecting product reliability
Detailed Perception Data, By Industry	
90	Challenges: cost of equipment
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Detailed Perception Data, Vendors and Resellers vs. Users	
162	Your title - vendor + reseller vs end users
163	Challenges: cost of equipment
164	Challenges: updating legacy equipment
165	Challenges: compatibility with IT systems
166	Challenges: cost of installation

167	Challenges: staying in budget
168	Challenges: keeping up with technology
169	Challenges: vendor support
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171	Challenges: product accuracy
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