

**Internet of Things North America 2016
Critical Power 2016**

Chicago, IL April 12-13, 2016

Lead Retrieval Service

Deadline: April 1, 2016

<https://www.computecserv.com/webcomm/step2.asp>

Exhibitor Information

Contact: _____ Booth No.: _____

Company: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ Fax: _____

E-mail: _____

Scanner

	Advanced*	Regular	Qty	Sub Total
Sale Lead Retrieval Scanner**	\$245.00	\$285.00	_____	_____
Options				
Customized Qualifier Sheet	\$50.00	\$60.00	_____	_____
Printer**	\$50.00	\$60.00	_____	_____
In-Booth Setup and Pickup	\$50.00	\$60.00	_____	_____
			Total	_____

* The advance order date is April 1. No Refund after April 11, 2016.

** Scanner and Printer are battery operated.

Payment

Method: Visa MC AMEX Check

Credit Card No. _____

Expiration Date: _____ Security Code: _____

Card Holder: _____

Billing Address: _____

Signature: _____

Payable to:
CompuTec, Inc.

3130 Andora Drive
Ypsilanti, MI 48198

Phone: (734)929-4052
Fax: (734)929-2953

Lead Retrieval Service
will show on your credit card statement

The Lead Retrieval Scanners are available for pickup on April 12, 2016 from 7:00 a.m. to 5:00 p.m. at the Lead Retrieval Service Desk in Delta Center. The Scanner should be returned within one hour of the end of the show. A \$1,800.00 fee will be charged to your company if the Scanner is not returned by 2:00 p.m. on April 13, 2016.

Lead Retrieval Scanner



- * The Lead Retrieval Scanner is a handheld RFID Scanner.
- * It is approximately the size of a smart phone.
- * Data can be downloaded utilizing a USB memory stick (not provided).
- * The Scanner and Mobile Printer are battery operated and does not require electricity.
- * If used properly, the battery for both machines should last the entire show.
- * The Excel file with all the information will be sent immediately after the show.

Every attendee is provided with a RFID tag inside the badge. The contact information coded in the RFID tag includes: name, company, address, city, state, zip, phone and e-mail.

To Capture the Information:

- Move the Scanner about 1 or 2 inches to the badge.
- A beep will sound; attendee information will appear on the screen.
- If a Mobile Printer is connected, the information will be printed automatically.

To Select Command Options:

- Tap anywhere on the touch screen.
- Option commands will appear on the bottom of the screen.
- Move between scanned records by clicking on left (back) or right (forward) button.
- Click on *Print* to print current record.
- Click on *Query* to select attendee qualifier.

To Select Qualifier:

Once the *Query* button is clicked, the *Qualifier* screen will be displayed on the screen.

- Click on the pre-defined qualifier to select or unselect.
- Click on the *Comment* button to add free style hand write comments by using the stylist pen.

To Download Data in Your Booth:

- Remove the USB scanner and replace it with your own USB memory stick.
- Click on the exit [*X*] on the top right corner of the screen.
- Click on *Copy to Disk* button.
- *Record.txt* will be created on your USB memory stick.
- Remove your own memory stick.
- Replace with the USB scanner.
- Click on *Cancel* button to go back scanning.
- Click on *Power off* button to turn off the scanner.

Lead Qualifier Sheet

Please Send by fax to (734) 929-2953

Company Name: _____ Booth No. _____

In addition to the demographic questions on the attendee registration form, this Lead Retrieving System comes with 15 built-in qualifier questions. They are:

- | | | |
|-------------------------------|--------------------------|----------------------------|
| 1. Send Line Card | 6. Provide Quote | 11. VAR |
| 2. Send Catalog | 7. Immediate Need | 12. OEM |
| 3. Send Detailed Quote | 8. Set up Demo | 13. Does Purchasing |
| 4. Send Sample | 9. End User | 14. Recommends |
| 5. Have Salesman Call | 10. Distributor | 15. Final Say |

This list may be customized to fit your individual needs. Using the lines below, please include the specific qualified questions that best meet your business needs. ***Please print clearly!*** There is no limitation on how many questions that can be used, however, we recommend limiting the number of questions to under 30.

Replace the built-in list

Add to the built-in list

1.	17.
2.	18.
3.	19.
4.	20.
5.	21.
6.	22.
7.	23.
8.	24.
9.	25.
10.	26.
11.	27.
12.	28.
13.	29.
14.	30.
15.	31.
16.	32.