

**Internet of Things North America 2016  
Critical Power 2016**

Chicago, IL April 12-13, 2016

**Lead Retrieval Service**

Deadline: April 1, 2016

<https://www.computecserv.com/webcomm/step2.asp>

**Exhibitor Information**

Contact: \_\_\_\_\_ Booth No.: \_\_\_\_\_  
 Company: \_\_\_\_\_  
 Address: \_\_\_\_\_  
 City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
 Phone: \_\_\_\_\_ Fax: \_\_\_\_\_  
 E-mail: \_\_\_\_\_

**Scanner**

	Advanced*	Regular	Qty	Sub Total
Sale Lead Retrieval Scanner**	\$245.00	\$285.00	_____	_____
<b>Options</b>				
Customized Qualifier Sheet	\$50.00	\$60.00	_____	_____
Printer**	\$50.00	\$60.00	_____	_____
In-Booth Setup and Pickup	\$50.00	\$60.00	_____	_____
			<b>Total</b>	_____

\* The advance order date is April 1. No Refund after April 11, 2016.  
 \*\* Scanner and Printer are battery operated.

**Payment**

Method:     Visa     MC     AMEX     Check

Credit Card No. \_\_\_\_\_

Expiration Date: \_\_\_\_\_ Security Code: \_\_\_\_\_

Card Holder: \_\_\_\_\_

Billing Address: \_\_\_\_\_

Signature: \_\_\_\_\_

**Payable to:**  
 CompuTec, Inc.  
  
 3130 Andora Drive  
 Ypsilanti, MI 48198  
  
 Phone: (734)929-4052  
 Fax: (734)929-2953

**Lead Retrieval Service**  
*will show on your credit card statement*

The Lead Retrieval Scanners are available for pickup on April 12, 2016 from 7:00 a.m. to 5:00 p.m. at the Lead Retrieval Service Desk in Delta Center. The Scanner should be returned within one hour of the end of the show. A \$1,800.00 fee will be charged to your company if the Scanner is not returned by 2:00 p.m. on April 13, 2016.

## Lead Retrieval Scanner



- \* The Lead Retrieval Scanner is a handheld RFID Scanner.
- \* It is approximately the size of a smart phone.
- \* Data can be downloaded utilizing a USB memory stick (not provided).
- \* The Scanner and Mobile Printer are battery operated and does not require electricity.
- \* If used properly, the battery for both machines should last the entire show.
- \* The Excel file with all the information will be sent immediately after the show.

Every attendee is provided with a RFID tag inside the badge. The contact information coded in the RFID tag includes: name, company, address, city, state, zip, phone and e-mail.

### To Capture the Information:

- Move the Scanner about 1 or 2 inches to the badge.
- A beep will sound; attendee information will appear on the screen.
- If a Mobile Printer is connected, the information will be printed automatically.

### To Select Command Options:

- Tap anywhere on the touch screen.
- Option commands will appear on the bottom of the screen.
- Move between scanned records by clicking on left (back) or right (forward) button.
- Click on *Print* to print current record.
- Click on *Query* to select attendee qualifier.

### To Select Qualifier:

Once the *Query* button is clicked, the *Qualifier* screen will be displayed on the screen.

- Click on the pre-defined qualifier to select or unselect.
- Click on the *Comment* button to add free style hand write comments by using the stylist pen.

### To Download Data in Your Booth:

- Remove the USB scanner and replace it with your own USB memory stick.
- Click on the exit [*X*] on the top right corner of the screen.
- Click on *Copy to Disk* button.
- *Record.txt* will be created on your USB memory stick.
- Remove your own memory stick.
- Replace with the USB scanner.
- Click on *Cancel* button to go back scanning.
- Click on *Power off* button to turn off the scanner.

## Lead Qualifier Sheet

*Please Send by fax to (734) 929-2953*

Company Name: \_\_\_\_\_ Booth No. \_\_\_\_\_

In addition to the demographic questions on the attendee registration form, this Lead Retrieving System comes with 15 built-in qualifier questions. They are:

- |                               |                          |                            |
|-------------------------------|--------------------------|----------------------------|
| <b>1. Send Line Card</b>      | <b>6. Provide Quote</b>  | <b>11. VAR</b>             |
| <b>2. Send Catalog</b>        | <b>7. Immediate Need</b> | <b>12. OEM</b>             |
| <b>3. Send Detailed Quote</b> | <b>8. Set up Demo</b>    | <b>13. Does Purchasing</b> |
| <b>4. Send Sample</b>         | <b>9. End User</b>       | <b>14. Recommends</b>      |
| <b>5. Have Salesman Call</b>  | <b>10. Distributor</b>   | <b>15. Final Say</b>       |

This list may be customized to fit your individual needs. Using the lines below, please include the specific qualified questions that best meet your business needs. **Please print clearly!** There is no limitation on how many questions that can be used, however, we recommend limiting the number of questions to under 30.

Replace the built-in list

Add to the built-in list

1.	17.
2.	18.
3.	19.
4.	20.
5.	21.
6.	22.
7.	23.
8.	24.
9.	25.
10.	26.
11.	27.
12.	28.
13.	29.
14.	30.
15.	31.
16.	32.